



PRESS RELEASE

ACMESA 2018 Winter Meeting Crowds Gather to Learn “The Power of Possibilities”

**FOR IMMEDIATE RELEASE
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CARY, NC - FEBRUARY 7, 2018. The Atlantic Coast Medical Equipment Services Association (ACMESA) held its two-day 2018 Winter Meeting, “Power of Possibilities” at the Durham Convention Center on February 7th & 8th. The eager crowd of ACMESA meeting attendees enjoyed multiple speakers with various educational topics, saw the new 2018 ACMESA Board of Directors installation, and had time to network and discuss many industry and business challenges and solutions.

Attendees were educated on topics such as “Benchmarking”, “Washington Update & VA Updates” by John Gallagher of VGM; Ashley Mata with Brightree gave us “5 Best Billing Practices” and our Laura Williard and Kim Brummett teamed up from AAHomecare to discuss “Payer and Regulatory” topics. Susan Menendez with Blue Cross NC shared the latest news. Prior to the Exhibitor reception and ACMESA Board elections, a surprise visit from Madeline Delp, Ms. Wheelchair USA delighted the crowd!

Day Two began with presentation of the 2018 ACMESA board followed by Sarah Hanna, the CEO of ECS North teaching attendees how to build a strong team. Then presentations from our NC Medicaid team of John Vitiello (DME Manager) and John Stancil (DME & Pharmacy Director) on the coming MCOs and what’s new from DMA followed. Richard Davis, first time presenter from HirePowerHR, instructed “How to Hire, Develop, and Keep the BEST Employees” and to then wrap up the education, a thorough presentation from Judie Roan with the DME MAC from our Jurisdiction C was given.

Day Two actually kicked off with the “Passing of the Gavel” and introduction of the ACMESA Board: President, Brad Heath, Family Medical Supply (Dunn); Vice President, Laura Williard, AAHomecare (High Point); Secretary, Kimberly Lynn of Carolina Apothecary (Reidsville); Treasurer, David Chandler of Liberty Medical Specialties (Wilmington); Immediate Past President, Scott Dinning of Home Town Oxygen (Charlotte); At-Large Directors are: Frank Trammell of Carolinas Home Medical Equipment (Matthews); Brian Wilson of Commonwealth Home Health Care (Danville, VA); Craig Rae of Penrod Medical Equipment (Salisbury); Ronnie Rankin of Culpeper Home Medical (Culpepper, VA) and new director Chris Burgess of Med

Emporium (Charlotte); the at Large CRT seat is held by Pam Long of National Seating and Mobility (Charlotte). Associate Directors Ted Metcalf of The MED Group (Dallas, TX) and Jeff Powell with ResMed (Raleigh) complete the voting board members. Kim Brummett with AAHomecare (Huntersville) serves in an honorary seat and Executive Director, Beth Bowen, has served since 1991 and is now in her 27th year.

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Since 1989, we have represented home medical equipment (HME) providers whose businesses are committed to seeing that members have the educational tools to provide safe, affordable, comfortable, and therapeutic home medical equipment. The mission of the Atlantic Coast Medical Equipment Services Association, (ACMESA) is to promote leadership, education and networking for our members. We pledge to advocate for customers and patients with integrity to provide value and comfort in the communities we live and serve. First named NCAMES, we were instrumental in passing the nation's first HME Licensure law which took effect in 1995.



*Left to Right: Frank Trammell, Jeff Powell, Beth Bowen, Scott Dinning, Kimberly Lynn, Ted Metcalf, Brian Wilson, Pam Long, Brad Heath, Laura Williard. **Not pictured:** Kim Brummett, David Chandler & Ronnie Rankin*

